

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

March 5, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$119,161	44
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$40,390	15
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$33,916	8
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$31,607	10
Ahlbum, Tim	Health Coverage Solutions	\$30,692	5
Lemar, Mike	Sunshine State Agency	\$30,681	15
Gold Producers (\$10,000 - \$30,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$25,479	24
Barta, Devin M.	Barta Insurance Agency	\$19,380	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$18,684	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$18,202	4
Schwartz, Scott J.	Insurance Protection Services	\$17,940	1
AmeriLife		\$16,478	16
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$13,392	3
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$12,878	6
Savage, Gina	Savage Insurance Agency	\$11,555	4
Edwards, Jackson IV	Edwards Insurance Agency	\$11,388	2
Clark, John W.	Senior Solutions Insurance Agency	\$10,631	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$10,180	12
Silver Producers (\$5,000 - \$10,000)			
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$9,716	6
Senior Insurance Marketing, Inc.		\$9,120	4
Esch, Jagger W.	Esch Insurance Agency	\$7,992	1
Benaim, Eduardo	Benaim Insurance Agency	\$7,872	2
Cancio, Maria	Cancio Insurance Agency	\$7,872	2
Marengo, Peter	Marengo Insurance Agency	\$7,776	1
Rosati, Lisa	Rosati Insurance Agency	\$7,523	3
Haug, John H.	Haug Insurance Agency	\$7,342	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,971	2
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$6,864	2
Centerstone Insurance & Financial Svcs.		\$6,707	3
Norgard, Chad M.	Norgard Insurance Group	\$6,612	1
American Eagle Consultants, Inc.		\$6,555	7
Valery, Albert L.	Valery Insurance Agency	\$6,156	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$5,996	10
Buck, James L.	Buck Insurance Agency	\$5,892	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$5,833	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$5,687	2
Wroblewski, Robert M.	SOS Insurance Group	\$5,488	5

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Bronze Producers (\$2,500 - \$5,000)

Agent Pipeline, Inc.		\$4,823	3
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,760	3
Premier Senior Marketing, Inc.		\$4,596	4
Duryea, Don B.	Duryea Insurance Agency	\$4,275	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$4,248	2
Futurity First Insurance Group, Inc.		\$4,224	3
Hirsch, Susan J.	Hirsch Insurance Agency	\$4,163	2
Centurion Agency, Ltd.		\$4,076	3
ERIN Marketing, Inc.		\$4,053	2
Banville, Richard	Banville Insurance Agency	\$3,960	2
Contemporary Employee Plans, Inc.		\$3,888	1
Perogine, Robert A.	H.P. Agency	\$3,888	1
Sipel, Raymond E.	AXA Advisors, LLC	\$3,888	1
Maisto, Stephen	Senior Health Solutions	\$3,840	4
Carran, John S.	Carran Insurance Agency	\$3,731	2
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$3,672	1
Palmer, Casey V.	Palmer Insurance Agency	\$3,636	2
Kuhtz, Steven	Kuhtz Insurance Agency	\$3,515	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$3,384	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$3,324	2
Morrow, David	Morrow Insurance Agency	\$3,276	1
Cheek, Steven J.	Cheek Insurance Agency	\$3,264	1
James M. Gray, Inc.		\$3,252	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,216	2
Curtis, Lonnie G.	Curtis Insurance Agency	\$3,108	1
Fabian, Brad L.	Fabian Insurance Agency	\$3,108	1
Schoeck, Edward D.	Schoeck Insurance Agency	\$3,104	1
Geoghegan, John R.	Geoghegan Insurance Agency	\$3,084	1
Moraski, Matthew B.	Moraski Insurance Agency	\$3,084	1
Palmieri & Associates, LLC		\$2,891	1
Hale, Darwin	Hale Insurance Agency	\$2,844	1
Landis, Mark S.	Metro Insurance & Financial Services	\$2,821	3
Anderson, Kristen L.	Anderson Insurance Agency	\$2,759	1
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$2,676	1
Finken, Mark E.	Merit Insurance Services, Inc.	\$2,536	2

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

March 5, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC	\$18,684	Hilgendorf, Sydney M.	\$17,624
Schwartz, Scott J.	\$17,940		

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$11,652	Stevens, Ray	\$10,428
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Silver Producers (\$5,000 - \$10,000)

Edwards, Jackson IV	\$8,928	Handal, Charles J.	\$6,590
Stevens, Jason	\$8,496	Valdes, Jorge A.	\$6,588
Haass, David	\$7,992	Graham, Christopher N., CLU	\$6,275
Mankamy, Mary	\$7,879	Ripoll, Glenn A.	\$6,120
Marengo, Peter	\$7,776	Rosati, Lisa	\$5,915
Kingsley, Beverly J.	\$7,356	Buck, James L.	\$5,892
Nastanovich, Christopher R.	\$7,342	Sachs, Kerry	\$5,688
Saylor, Dexter R.	\$6,752	Ottovogio, Xiomara	\$5,556
Lauer, Deborah	\$6,672	Chard, Dani L.	\$5,364
Norgard, Chad M.	\$6,612		

Bronze Producers (\$2,500 - \$5,000)

Kempler, Gary S.	\$4,860	Simon, Julie	\$3,348
Escala, Silvia M.	\$4,811	Eppy, Joseph	\$3,300
Mangini, Rosemary	\$4,428	Levy, Mark A.	\$3,300
Vickers, Jordan	\$4,332	Spizzuco, Samuel	\$3,300
Szarf, Rosa	\$4,308	Eserman, Clifton W.	\$3,276
Perogine, Robert A.	\$3,888	Gordon, Ian	\$3,276
Rashkin, Todd	\$3,888	Kitay, Laura A.	\$3,276
Sipel, Raymond E.	\$3,888	Langholtz, Eric	\$3,276
Benedeti, Juan C.	\$3,887	Nelson, Roger P.	\$3,276
Rosen, Karen L.	\$3,840	Oblaczynski, William J.	\$3,276
Lidinsky, Richard J.	\$3,672	Primack, Neil E.	\$3,276
Lobdell, Deborah H.	\$3,624	Cheek, Steven J.	\$3,264
Abbatiello, Vincent	\$3,564	Delauter, Kenneth R. Jr.	\$3,263
Benaïm, Eduardo	\$3,564	Grzywa, Brandon	\$3,252
Jaffe, Joseph A.	\$3,564	Bryant, Larry W.	\$3,228
Pearce, Douglas E.	\$3,564	Hatton, Catherine E.	\$3,192
Marcos, Mona	\$3,515	Chevrier, Alain G.	\$3,108
Parchami, Azar	\$3,420	Curtis, Lonnie G.	\$3,108
Dewalt, Geri B.	\$3,396	Fabian, Brad L.	\$3,108
Rutstein, Michael W.	\$3,384	Gilbert, Brian	\$3,108

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Kasen, Phillip S.	\$3,104	Palmieri, Nicholas P.	\$2,891
Daenzer, Christopher	\$3,084	Savage, Gina	\$2,855
Geoghegan, John R.	\$3,084	Colpitts, Walter W.	\$2,844
Stackhouse, Stuart J.	\$3,084	Deal, Teresa A.	\$2,844
Biederman, Julie	\$3,060	Freedman, Michael J.	\$2,844
Palmer, Casey V.	\$3,048	Gordon, Aaron	\$2,844
Malooley, Michele A.	\$3,024	Gruby, Danny	\$2,844
Ryland, Gaines S.	\$3,024	Kanner, Steven A.	\$2,844
Stark, Richard N.	\$3,024	Kilgore, Adam W. Jr.	\$2,844
Armbrecht, Keith	\$3,010	Maisonet, Joseph	\$2,844
Picht, Thomas H.	\$3,000	Gauldin, Brian K.	\$2,760
Baumann, Randy W.	\$2,976	Holzman, Robert	\$2,760
Newmes, Peter	\$2,976	Royer, Vicki M.	\$2,759
Bono, Peter F.	\$2,927	Brady, Matthew	\$2,688
Carran, John S.	\$2,927	Claassen, Matthew J.	\$2,688
Haug, John H.	\$2,927	Atwood, Susan E.	\$2,676
Maglio, Theresa	\$2,927	Franco, Salvador	\$2,628
Stern, Mindy S.	\$2,927	Sweeney, Paul W.	\$2,569
Twyman, Kyla C.	\$2,927		